



# Solar Advisor

## Reports To

*Executive Vice President, Residential Sales*

## Department

*Sales*

## Summary of Position

*The Solar Advisor is responsible for selling the company's products and services.*

## Duties and Responsibilities

1. Meeting or exceeding gross profit targets
2. Knowledgeably educating prospects and customers
3. Sitting a minimum of 6 appointments per week
4. Prospecting for leads and responding to Company-generated leads
5. Actively participating in networking activities
6. Regularly updating your activities in the Company's CRM system
7. Attending and participating in periodic sales team meetings
8. Providing customer service to customers during/after installation process
9. Any other activities related to the sale of the Company's products and services

## Other Requirements

You will be required to carry a smart cellular phone capable of sending and receiving emails.

## Qualifications

*The level of education and training required at a minimum for the position, including any industry certifications and licenses.*

## Experience

*The type and minimum level of experience required. E.g. 2-5 years supervisory experience, 5 years editing experience.*

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## **Skills**

*Specific skills that is required for the position. E.g. create, manipulate and utilize spreadsheets.*

## **Location**

\_\_\_\_\_ Berlin, NJ \_\_\_\_\_ Livingston, NJ

## **Region**

*New Jersey*

## **Type of Employment**

*Full-time*

## **Disclaimer**

This job description is a summary of typical functions of the position, not an exhaustive or comprehensive list of all possible job responsibilities, tasks and duties. The responsibilities, tasks and duties of this position might differ from those outlined in the job description and that other duties, as assigned, might be part of the job to meet business or organization needs.

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